



FOR IMMEDIATE RELEASE

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<p><b>MAYOR JERRY SANDERS</b> <b>FACT SHEET</b></p>
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**MAYOR ANNOUNCES BIG SAVINGS  
FOR CITY COFFERS**

*Bidding Shows City Will Save \$1.5 million on Help Desk operations*

Mayor Jerry Sanders announced today that the city can save 55% -- roughly \$1.5 million a year -- by bidding out its Help Desk and desk-top support services to a private company, En Pointe Technologies of Gardena, CA.

The mayor's recommendation -- which needs City Council approval -- is the first step in the mayor's plan to save money by bidding out all the information-technology services currently provided to the city by the San Diego Data Processing Corporation (DPC).

The city pays DPC more than \$42 million a year for services ranging from maintaining the city's laptops and telephones to providing Web, email and other computer-related operations. The mayor has long said taxpayers might benefit if the city sought private bids on these services.

"We owe it to the taxpayers to see if we can reduce our bills," Mayor Jerry Sanders said. "Seeking private bids was the sensible thing to do -- and it's already paying dividends."

The city is planning to spend \$2.7 million this fiscal year for DPC's Help Desk and desk-top support services. En Pointe will provide those same services -- and even a few additional services -- for \$1.19 million a year. The mayor chose En Pointe over eight other companies that submitted bids, including DPC.

In three additional phases during the next few months, the mayor will be seeking bids on all the other DPC services.

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